

# IPS TeamSailor s.a.

Founded in 1992 in Belgium, Industrial Projects Services rapidly developed into an international group with subsidiaries in Belgium, Germany, Bulgaria, Spain, Lebanon, China, USA, Brazil and scheduled subsidiaries in Russia and Central Africa, counting over 100 project managers and engineers.

IPS can look back at over 300 successfully realized projects in many different industrial fields such as Automotive, Steel and Aluminum, Paper, Glass, Chemical, Petrochemical and Pharmaceutical industry.

IPS TeamSailor s.a., daughter of Group-IPS, is specialized in individual and team coaching and training where sport, spirit and career development are ideally combined using the elements as booster.

This initiative has its place along the IPS Technological Center in Germany, the Group's project management school, and the IPS Competence Center in Belgium, which centralizes the Group's competences.



IPS Technological Center, Germany



IPS Competence Center, Belgium

[www.group-ips.com](http://www.group-ips.com)

# Information

## Who ? Teams or Individuals

Middle and Top Management  
Teams in process of change  
Teams dispersed at different branch offices  
Project Teams, Engineering Teams  
Individuals

## Where ?

ImPulSe, Jeanneau 53 Performance, Mediterranean  
ImPetuS, Jeanneau SO44i Performance, Corsica

## Cost ? Special Introduction Prices

Price	Performance Yacht	ImPetuS	ImPulSe
Euro	Participants (coach excluded)	6	8
(ex VAT)	Visitors (e.g. Management)	2	3
Base Package	Yacht, Sailing Instructor, Lodging, Food & Beverages, Equipment, Port costs, Insurance	9,800	11,800
Options To be customized	IPS Coach	3,650	3,650
	Preparation and Debriefing - 2d	1,300	1,300
	Travel Costs for Participants	2,400	3,200
	Could reduce to 300 Euro / p		
Complete Package	Total cost for one week	17,150	19,950
	Budget per participant	2,858	2,494

## When ?

One week between September and June  
Please consult us for weeks reserved to individuals

## What to take ?

Travel bag with clothes for a week, indoor sports shoes and land shoes. Personal hygiene tote.  
Sailing vests and trousers, boots, hats, gloves and safety equipment are on board as well as 2 computers.

## How ?

In the full package, IPS TeamSailor takes care about your travel from Sunday evening till Saturday morning.

## Reservations and travel organization:

via e-mail: [teamsailor@group-ips.com](mailto:teamsailor@group-ips.com)  
via phone: +32 495 51 60 08

[www.teamsailor.com](http://www.teamsailor.com)

# TeamSailing



# Master your Performance



# TeamSailing on ...

## The Goal

Teamworking provides massive benefits for any organization. TeamSailing – more than any other workshop or training – boosts the team as well as the individual performance.

It is a learning experience where training in methodologies and working as a team are combined at best.

Unique assets of TeamSailing::

- train yourself in efficient decision making
- coordinate efforts
- encourage creative thinking
- develop group awareness and unity
- identify and develop effective working methods
- learn to set goals and identify new potential

## Examples

European Operational Unit Managers  
*Boost the International Development*

Business Unit Managers  
*Define the Marketing strategy of the Business Units*

CEO, COO, CFO, HR, BDM  
*Decision Making process in Corporate Management*

Core project team, owner and user  
*Launch the Project of the Building of a new Factory*

Production – Maintenance – Quality managers  
*Define the operational model of new Production plant*



## Method

The coaching is performed by Group-IPS managers, or your own coach to whom we provide a guideline.

The targets of the TeamSailing are discussed and specified within your organization 6 weeks prior to the TeamSailing. Our Coach therefore spends time in your organization to fully understand your strategy, corporate culture and objectives.

Team-members send in their individual preparation according to the scheme of 5 to 10 workshops elaborated by the coach. Workshops are held with the participants according to a fixed time scheme, whereby targets are clearly agreed, tracked and documented. Furthermore, participants manage logistics and sail the yacht under the guidance of the sailing instructor during 4 to 6 hours per day.

	Mo M	Mo A	Tu M	Tu A	We M	We A	Th M	Th A	Fr M	Fr A	Sa M
	1	2	3	4	5	6	7	8	9	10	
CLE	N	BR	T	O	T	S	T	M	N	LU	N
JLA	N	LU	T	O	T	S	T	M	N	LU	N
RKE	N	LU	N	DR	T	O	T	S	T	M	N
PDG	N	CL	N	DI	T	O	T	S	T	M	N
JSA	T	M	N	DI	N	BR	T	O	T	S	T
RDL	T	TR	N	CL	N	LU	T	O	T	S	T
JOS	T	S	T	M	N	LU	N	DR	T	O	T
LTA	T	L	T	TR	N	CL	N	DI	T	O	T
BKR	T	O	T	S	T	M	N	DI	N	BR	T
PRO	T	O	T	S	T	M	N	DI	N	BR	T
JTH											

Our professional sailing instructor transforms the team members into an efficient as well as independent sailing crew and takes care about the safety on board.

At the end of the week, the management of the Team can be invited to join the TeamSailing to discuss and consolidate the results.

Once back on land, we organize a debriefing and a follow-up activity in the organization to ensure that the actions which have been defined during the TeamSailing have been realized.

Ideally, teams are of 6 (on ImPetuS) to 8 (on ImPulSe) or up to 14, even 18 combining the two yachts.

# ImPulSe or ImPetuS

## The Yachts

IPS Teamsailor operates its own equipped to purpose performance sailing cruisers, ImPetuS and ImPulSe based in Corsica (Isola Bella), which offers magnificent sailing opportunities in all seasons.



ImPulSe, Jeanneau 53 Performance, 2010.



5 Cabins, 10 to 13 (15) berths



4 Cabins, 8 to 10 (12) berths



ImPetuS, Jeanneau SO44i Performance, 2009

Equipped to sail the world, safety, health and comfort are top priorities.